## 2025 Board-Approved Budget & Quarterly Forecast - Summary

				2025 Budget vs
U.S. Masters Swimming	Budget	Q3 Forecast	Budget	2024 Q3 Forecast
Board-Approved Budget 2025 - Summary	2024	2024	2025	fav/(unfav)
Ordinary Income/Expense				
Income				
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MEMBERSHIP SERVICES REVENUE	3,233,450	3,159,766	3,887,097	727,331
PROGRAM SERVICES REVENUE	287,575	300,540	360,450	59,910
EVENTS REVENUE	331,300	293,987	282,000	(11,987)
ADVERTISING & PARTNERSHIP REV	380,700	369,100	363,000	(6,100)
COLLEGE CLUB SERVICES REVENUE	96,700	102,475	103,000	525
CONTRIBUTION REVENUE	20,000	20,820	21,000	180
TRANSFER/GRANT REVENUE	137,745	137,745	139,831	2,086
Total Income	4,487,470	4,384,433	5,156,378	771,945
Expense				
COMPENSATION	2,068,474	1,977,667	2,211,070	(233,403)
INSURANCE	399,914	407,515	450,411	(42,896)
MEMBERSHIP SERVICES EXP	1,083,478	874,391	995,841	(121,450)
PROGRAM SERVICES	154,900	138,250	146,325	(8,075)
EVENTS EXPENSE	231,480	232,890	238,030	(5,140)
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MARKETING/SPONSORSHIP	256,300	163,130	201,000	(37,870)
COLLEGE CLUB SERVICES	61,340	70,790	71,340	(550)
ADMINISTRATION VOLUNTEER EXPENSE	165,278	153,521	318,774	(165,253)
ADMINISTRATION NATIONAL EXPENSE	118,306	139,279	133,772	5,507
Total Expense	4,539,470	4,157,433	4,766,562	(609,130)
Net Operating Income/(Loss) before depreciation	(52,000)	227,000	389,816	162,815
DEPRECIATION	192,231	192,230	192,230	-
Net Operating Income/(Loss) after depreciation/other	(244,231)	34,770	197,586	162,815
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Net Other Income	24,255	304,255	22,169	(280,000)
Net Income/(Loss)	\$ (219,976)	\$ 339,025	\$ 219,755	(119,271)
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